



## PROCESSORS OF FINE FATS & OILS

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Date: February 12, 2007

To: All customers of Golden Brands, LLC

Re: Methodology change for edible fats and oils

In May 2006, the uniform methods committee of the American Oil Chemists voted to move the current method for Solid Fat Index (SFI), Official Method Cd 10-57 to surplus status. This means as of the next printing of the Official Methods, this method will no longer be recognized as the official method. In place will be either of two instrumental methods, Cd 16-81, Solid Fat Content (SFC) by Nuclear Magnetic Resonance(NMR), and Cd 16b-93, Solid Fat Content (SFC) by Nuclear Magnetic Resonance(NMR).

What this means to you as a customer and for us as a supplier is that we are modifying the way we do the analyses and supplying the information to you. We purchased the NMR in 2006 and have established the new SFC procedure to be accurate and timely. The difference in these methods is that the SFI measures a melting profile and the SFC measures actual solid material as a percentage of the fat. The SFC method quantifies the actual solids content of the oil by use of this new technology. This may lead to discrepancies in SFC results between “the same” partially hydrogenated product when purchased from different suppliers because each oil producer uses different methods, base stocks, and blends to make their products. The SFI method is not sophisticated enough to discern these differences. The SFC test results that will be reported are not the same numerically as the SFI previously reported and there is not a universal or mathematical correlation between the two.

It is important to note that our products have not changed – only a test method has changed and thus the numbers reported – the product is the same.

To make this transition as smooth and transparent as possible, effective immediately we will be reporting the analyses by SFI and SFC for all soy and/or cotton products on the Certificate of Analysis that accompanies the shipment. We will report this dual analyses until April 1, 2007 at which time we will cease reporting SFI and only report SFC. For palm product we will only report SFC effective immediately as this is standard for which palm specifications were developed.

If you have any questions, do not hesitate to contact your customer service representative or me personally. We will be happy to provide any information and answer questions pertaining to this issue. Information regarding the new test method may also be found on our website at [www.gfgb.com](http://www.gfgb.com).

Sincerely,

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